



# New Agent Welcome Kit

[denalidental.com](https://denalidental.com)



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# Welcome!

Welcome to our growing family of agents who are helping employers, individuals and families get better dental coverage. Since 2001, our fun, high energy team has helped over 20,000 agents. We look forward to working with you.

## Start selling Denali Dental & Vision today!

Your dedicated link was previously sent in the confirmation email the day you completed your appointment.

- » Have you tested your selling link?
- » If you did not receive your confirmation email or link please check your spam or junk folders or contact our Agent Concierge team: [concierge@directbenefits.com](mailto:concierge@directbenefits.com).
- » Your dedicated link is your quoting and enrollment tool for the individual plans. Most importantly, you will be credited and paid commissions on every sale when you use your link!

Your clients can enroll themselves using your dedicated selling link! Pass this link on to them in an email, put it on your website, or share it on social. Need help with this? Reach out to [marketing@directbenefits.com](mailto:marketing@directbenefits.com).

Check out our Business Building Tools Page at: [agent.directbenefits.com](https://agent.directbenefits.com)

- » Download product information, the new agent information packet, brochures, training videos, group quote calculators and important selling tools.
- » Market to your individual and family clients. Embed your dedicated agent link in our product logos or flyers. Customize our marketing tools to get Denali Dental & Vision in front of your clients via your email signature line, your website, or printable flyers.
- » Market to employers 2+. See how easy it is to run a group quote on the Denali Renaissance calculator. No login or password required!

## Questions? Let us know how we can help!

### Individual Products



(800) 620-5010 option 4



[concierge@directbenefits.com](mailto:concierge@directbenefits.com)

### Group Products



(800) 620-5010 option 5



[agentsupport@directbenefits.com](mailto:agentsupport@directbenefits.com)



## What makes Denali Individual Special?

Denali Dental & Vision taps into the benefit-rich dental market offering unique dental benefits not-found-anywhere-else. With one of the highest annual maximums offered on the individual market, child-only plans and adult orthodontia options, Denali delivers dental benefits that others can't match. Denali Dental is underwritten by Renaissance with access to over 300,000 dental access points nationwide.

- Choose your own dentist
- No waiting periods
- Four preventive cleanings and two exams per year
- Up to \$6,000 annual maximum
- Choice of Provider
- Child-only dental plans offering a lower premium
- Adult and child orthodontia
- Lifetime deductible
- Bundle with VSP vision rider
- Guaranteed Acceptance

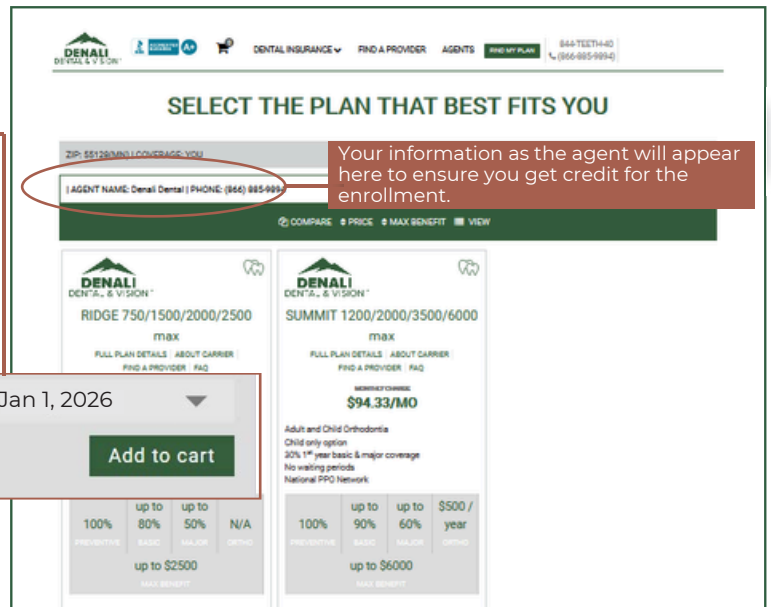


Denali Dental & Vision makes it quick and easy to enroll your clients in the dental plan of their choice. When enrolling a client make sure you use your dedicated sales link. If you are using your dedicated link you should see your name and phone number at the top of the quoting page. Below is a step-by-step process of an enrollment.

**1** Enter your client's ZIP code and select the coverage needed (Applicant, Applicant + One, Family, or Child Only) and click **"FIND MY PLAN"**



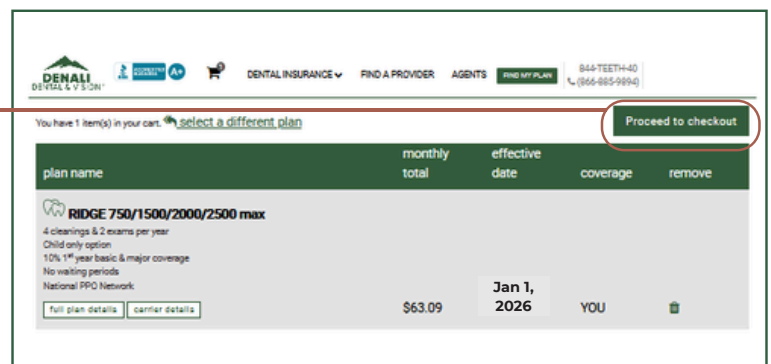
**2** View available plans and select an option. Plans vary by state and only available plans for the ZIP code entered will be displayed. Once a plan is chosen, choose an effective date from the drop-down menu and click **"ADD TO CART"**



Enroll by 5pm (Central) on the 31st for an effective date of the 1st of the following month.

Enroll by 5pm (Central) on the 14th for an effective date on the 15th of the same month.

**3** You will then be taken to your shopping cart. Review the plan details and then click **"PROCEED TO CHECKOUT"**



**4** Enter personal information for your client. If you added a spouse or dependent in Step 1, Fill in their information in the 'Dependent(s)' area.

If the member does not have an email address, use your email address and you will get the confirmation email which you can print for your client.

**5** Choose a billing option and enter your client's payment information.

Review the details once again to confirm the effective date and monthly premium.

(Please note that there is a \$25 one-time enrollment fee with every enrollment.)

**6** Read through the Authorization Agreement, Limits & Exclusions, Fraud Notices, Refund Notice, and the Legal Disclaimer.

Click each box to agree to the Authorization Agreement and Refund Notice.

**7** Click **"SUBMIT APPLICATION"**

NAME	EFFECTIVE DATE	COVERAGE	\$ MONTHLY CHARGE	\$ ENROLLMENT FEE
RIDGE 750/1500/2000/2500 max	Jan 1, 2026	YOU	\$63.09/mo	\$25 (one time)
Total :			\$63.09/mo	\$25 (one time)
Total First Month :				\$88.09

I have read and agree to the Authorization Agreement, Limitations and Exclusions and Important Fraud Notices. By submitting my enrollment I hereby apply for coverage under the plan I've chosen. This policy has exclusions, limitations and terms under which the policy may be continued in force or discontinued.

DENALIDENTAL: I agree that a 30 day notice is required if I choose to terminate my coverage and also to receive a refund of premiums. I understand that the \$25.00 processing fee is non-refundable. Termination requests can be submitted via your individual portal, emailed, faxed or mailed to Morgan White Administrators, Inc.

**CONGRATULATIONS! You and your client will get an email confirmation of the enrollment.**

Policy documents will be mailed.

To review your policy documents, go to: <https://customer.sasid.com/login> and register an account.

For billing and customer service questions, contact:

Website: InsuranceTPA.com  
Phone: 833.873.6589  
Email: support@insuranceTPA.com



## Dental

Spirit Dental & Vision  
Denali Dental & Vision  
Magnum Dental  
PrimeStar  
NCD  
Allstate Health Solutions



## Vision

Spirit Dental & Vision  
Direct Vision  
Denali Dental & Vision  
NCD-Vision  
Primestar  
Vision for Everyone



## Short Term Medical

Allstate Health Solutions  
Pivot Health  
UHOne



## Accident, Critical Illness & Hospital

Allstate Health Solutions  
FlexBenefits  
NCD  
UHOne



## Pet Insurance

Pin Paws



## Life

Allstate Health Solutions



## Discount

Careington Discount



## Travel

Blue Cross Blue Shield Global Solutions



## Individual Medical & Medicare

Dickerson Agency - Support with carrier appointments, innovative products & more

**Have questions? Ready to get appointed? Let's get in touch!**

**Phone** | (800) 620-5010 option 4 **Email** | [concierge@directbenefits.com](mailto:concierge@directbenefits.com)

**Find more agent resources** | [agent.directbenefits.com](http://agent.directbenefits.com)



## What makes Denali Group Plans Special?

Denali Group Dental and Vision insurance is specifically designed to cater to the distinctive preferences of small businesses and their employees. Employers gain the advantage of providing a comprehensive plan with extensive coverage options that perfectly align with the requirements of their workforce. This ensures that the coverage offered effectively addresses the unique dental and vision needs of employees.

- Choice of any dentist
- Voluntary options with low participation (2+)
- Multiple deductible and annual max options
- Waiting period takeover credit
- Save 5% on group vision when bundled with dental
- Optional orthodontia
- Access to Renaissance PPO Dental Network
- Guaranteed Acceptance

Direct Benefits is here to help you with all your ancillary insurance needs and help you find the best plans for your clients. Whether you're looking for great coverage for groups of two, or are in the market for large group plans, we've got you covered!

	Dental	Vision	Life	STD	LTD
Spirit   Ameritas	2+	2+			
Denali   Renaissance	2+	2+			
Triumph   Companion Life	2+	2+			
Avesis		2+			
Beam	2+	2+	2+	2+	2+
Companion Life	2+	2+	2+	2+	2+
EyeMed		10+			
Kansas City Life	10+	10+	10+	10+	10+
Lincoln Financial	10+	10+	10+	10+	10+
OneAmerica			2+	2+	2+
Reliance Standard SmartChoice	2+	2+	2+	2+	2+
Reliance Standard True Group	10+	10+	10+	10+	10+
VSP		10+			
PFML (only 1 employee required)					

**Have questions? Ready to get appointed? Let's get in touch!**

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## Dental

Spirit Dental	2+
Triumph Dental	2+
Denali Dental	2+
Companion Life	2+
Beam	2+
Kansas City Life	10+
Lincoln Financial	10+
Reliance Standard SmartChoice	2+
Reliance Standard True Group	10+



## Vision

Spirit Vision	2+
Triumph Vision	2+
Denali Vision	2+
Avesis	2+
Beam	2+
Companion Life	2+
EyeMed	10+
Kansas City Life	10+
Lincoln Financial	10+
Reliance Standard SmartChoice	2+
Reliance Standard True Group	10+
VSP	10+



## Long Term & Short Term Disability

Companion Life	2+
Kansas City Life	10+
Lincoln Financial	10+
OneAmerica	2+
Reliance Standard SmartChoice	2+
Reliance Standard True Group	10+



## Life

Companion Life	2+
Kansas City Life	10+
Lincoln Financial	10+
OneAmerica	2+
Reliance Standard SmartChoice	2+
Reliance Standard True Group	10+



## Accident, Critical Illness, Hospital Indemnity

Companion Life	2+
FlexBenefits	1+
Reliance Standard	2+



## Pet Insurance

Pin Paws
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## Paid Family Medical Leave

ShelterPoint
ARCH

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# Group Quoting Made Easy

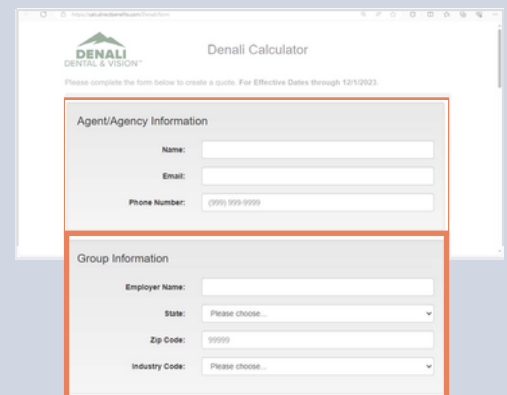
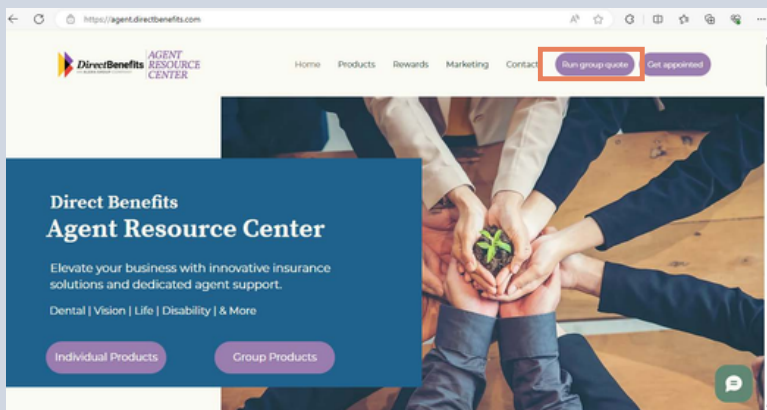
## Step-by-step instructions

1 Visit [agent.directbenefits.com](https://agent.directbenefits.com) on your preferred Internet browser

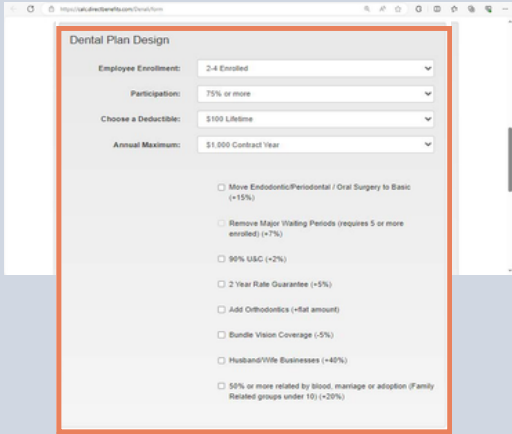
3 Select the brand for which you want to run a quote

2 Click on Get Group Quotes

4 Fill in Agent and Group information



**5** Select Plan Design features you would like to quote



**6** Submit your quote

That's it! You will see rates immediately and have the option to download or email the proposal at the top of the page. If you have any questions just contact your sales team for answers at (800) 620-5010 and choose option 5.





# Marketing Support

## Agent Resource Center

[agent.directbenefits.com](http://agent.directbenefits.com)

Our online Agent Resource Center is jam-packed with ready-to-use educational materials, marketing collateral and more!

- | Webinars
- | Brochures
- | Customizable marketing materials



## Want to connect with the marketing Team?

We're here to help! Send an email to [marketing@directbenefits.com](mailto:marketing@directbenefits.com) or give us a call at (800) 620-5010.



# DENALI

## DENTAL & VISION™

denalidental.com



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